



Seed Care Division: Account Manager - Oregon

We are looking for an individual to join our team in the Willamette Valley and surrounding area to service the needs of customers in the seed care industry.

McGregor Seed Care serves commercial seed conditioners with the most experienced team in the West. McGregor Seed Care touches nearly every annual crop grown in the greater northwest; providing seed-applied insecticide, fungicide, and nutrient needs for healthy roots and maximum yields.

Main Duties:

- Provide product and services for existing customers based from the Woodburn, OR distribution warehouse
- Generate sales with existing customers and engage with prospects
- Set research priorities and guide associated activities
- Oversee branch operations
- Maintain proactive communication with Seed Care Division Manager, Central Distribution Manager, and the entire Seed Care Team

Required Skills & Behavior Traits

- **EDUCATION:** (Degrees, Certifications, Licenses, etc.)
 - B.S. or 2-year degree in agricultural related discipline preferred
 - State Professional Applicator license and endorsements or ability to obtain
 - CDL driver's license: Class B with Tank and Hazmat endorsement or ability to obtain within 60 days
- **KNOWLEDGE:** (Competencies, Equipment, Systems)
 - Knowledge of agricultural equipment and basic mechanics, forklift operation
 - Excellent organizational, written, and communication skills
 - Proficiency in MS Excel, PowerPoint, Word
 - Observational skills for evaluating variations in research trials
- **WORK EXPERIENCE:** (Responsibility levels, industries, disciplines, positions)
 - Previous sales experience preferred
 - Knowledge of the Crop Protection industry, i.e. various field chemistries, farming methods, and plant diseases

Position Details:

- Full benefit package (medical, dental, vision, 401k, vacation, life insurance, + more)
- Valid driver's license, ability to lift over 50 lbs
- Drug Free Workplace

→ To Apply: send resume and completed employment application to hr@mcgregor.com

Application available on the Careers page at www.mcgregor.com