



Research Agronomist

The McGregor Company Research & Technology Division is the region's premier on-farm field based agricultural research program.

The McGregor Company serves growers in Washington, Idaho and Oregon with the seed, crop inputs, equipment, services, research and advice needed to raise healthy, sustainable crops. The Research & Technology Division at The McGregor Company provides our crop advisers and customers with innovative products, strategies and solutions that fit the unique needs of the PNW.

The Research Agronomist is responsible for educating and supporting our Certified Crop Adviser Account Managers. This position is counted on by that group to provide expert advice and to assist in tackling unique challenges with long-term solutions as they arise across the region. As a member of the R&T Team, considerable time is devoted to the development of research trials to insure improved ROI for PNW producers and development of products and practices unique to The McGregor Company.

JOB RESPONSIBILITIES:

- Development of research trials and execution within the company's market area – Washington, northern Idaho, and northeastern Oregon under supervision of the Director of Research.
 - The McGregor Company's Research Station is 300 acres nestled in the rolling hills of the Palouse Region, just east of Colfax WA. Additional research is conducted off-site in over 20 locations each year.
 - Research is conducted in dryland and irrigated production zones, primarily focusing on cereal grains, pulse crops, and forages.
 - Areas of concentration include herbicides, fungicides, insecticides, plant nutrition, fertility, agronomy, seed, and seed care.
 - Responsible for working closely with the company Account Managers to understand the crop production issues they face; use knowledge and connections to design protocols that offer innovative and unique solutions.
 - Responsible for insuring accurate and timely execution of research trials, with participation required for in-field and office work.
 - Maintain close working relationships with product suppliers, university researchers, and technical representatives to employ cross functionality
 - Responsible for collaboratively developing and recording the "Key Learnings" from trial work each year; must be able to communicate and leverage those key learnings in various mediums (written, verbal, small group & large group presentations, compendium publication).
- Provide Account Managers with advice and expertise with field planning and typical problems encountered
 - Be accessible by phone and in person as needed
 - Must be able to think on your feet, connect the dots, and move forward with a solution
 - Be able to recognize problems in the field when they arise. Help Account Managers add value to customers with answers to production problems.
 - Have a strong understanding of herbicide mode of action and the weeds each Active Ingredient is most effective on.
 - Help in the decision making for the harder to control weeds that are developing resistance.
- Educate new Account Managers and trainees
 - Conduct trainings in person and virtually
 - Be an active leader and mentor to new Account Managers



REQUIRED SKILLS:

- Bachelor's Degree required (Master's Degree preferred) in weed science, soil science, agronomy, or production agriculture
- 6+ years' experience in agriculture-based retail, agriculture sales, or technical support and education roles
- Strong knowledge and working experience with crop protection products
- Field-based agricultural research experience preferred
- Excellent written and oral communication skills to small and large groups with an ability to lead and influence
- Skilled in public presentations
- Excellent computer skills required for record keeping, experiment execution, and sharing of results/learnings
- Basic GIS skillset is helpful. Our team works closely with the Precision Services Division and GIS topics are relevant and frequent

POSITION DETAILS:

- Position is based in Colfax, WA at the Research & Technology Division office
- Position reports to the Director of Research
- Full-Time, Salary (40 hrs/wk); extended hours during peak seasons
- Full benefit package (medical, dental, vision, 401k, vacation, life insurance, + more)
- Valid driver's license required; ability to travel within the market area of the company 20-30% of the time; company vehicle is provided
- Ability to lift over 50 lbs
- State commercial pesticide applicator license required, or ability to obtain w/in a specified time frame
- Certified Crop Adviser (CCA) or ability to obtain certification
- This is a Drug Free Workplace