

## ● We were a "start-up" in 1882

- **McGregor Land & Livestock Company**, Hooper WA: still going strong!
- 1948: **Soil test lab** set up and ran by agronomist Harley Jacquot in the basement of the Hooper General Store. Field trials attracted wide attention as Jacquot logged data showing wheat yields were doubled when treated with nitrogen.

## ● Sold bagged fertilizer to neighboring farms...

- Jacquot proved that **fertilizer** substantially improved dryland crop yields. **Moisture** was not the most limiting factor for yield potential in low rainfall areas of Eastern Washington.
- Fertilizer use increased sixfold in the next 16 years making the Inland NW the nation's top producer of soft white wheat.

## ● Built loads of field equipment...

- 1952: **designed and tested applicators and sprayers** to meet the needs of the extensive wheat farms of the Inland Northwest.
- **The McGregor Company** was created in 1956, separating the crop input & equipment manufacturing business from the ranch operations.

## ● A need for local research & strong agronomic advice...

- 1982: established our own **research** program with a **focus on soil nutrition**, filling a gap left by severe funding cuts in university research dollars.
- 1992: significant participation with American Society of Agronomy, to establish **professionalism standards** for the newly created Certified Crop Adviser Program.

## ● Sticking to our roots...

- "To be successful in this business, you need to provide these five things: **industry, work, character, honesty, and fair dealings**"  
~Archie McGregor, 1885
- We **work with farm families** in 3 states from 37 branches with over 300 employees.

◆ **Are you ready to be a part of this continuing timeline?!?**

The McGregor Company serves growers in Washington, Idaho and Oregon with the seed, crop inputs, equipment, research and agronomic advice needed to raise healthy, sustainable crops.

*Job opportunities are listed on our website:*

[www.mcgregor.com](http://www.mcgregor.com)

Contact

**Rainey McKeirnan**

for information about rewarding careers with

**The McGregor Company**

509.397.4355 800.873.8666

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**DEDICATED PEOPLE WHO CARE**

ABOUT FARM FAMILIES  
ABOUT THE ENVIRONMENT  
ABOUT THE COMMUNITIES WE SERVE

...**explore**...

**Agriculture**

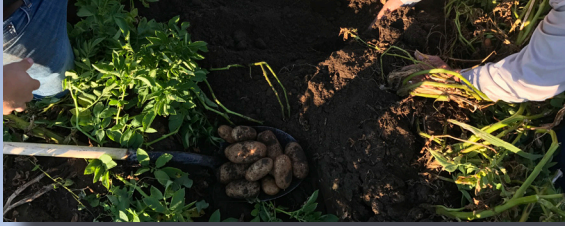


a guide to career opportunities at

**The McGregor Company**

...explore...

# career opportunities



### Technology:

Precision Ag Specialist  
GIS Technician  
IT Support  
Network Administration

### Service & Operations:

Service Technician  
Service Manager  
Seed Mill Operator  
Truck Driver  
Welder/Fabricator  
Mechanic  
Dispatch/Warehousing  
Product Procurement  
Executive Administration  
Safety & Regulatory Support

### Agronomy & Sales:

Crop Adviser/Acct Manager  
Seed Care Consultant  
Seed Division Manager  
Research Agronomist  
Account Manager Trainee

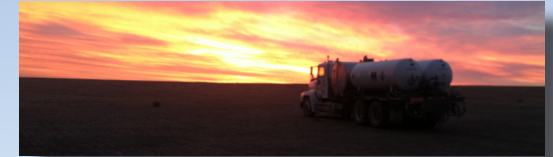
### Accounting/Finance:

Branch Bookkeeper  
Customer Account Specialist  
Accountant/Controller  
Credit Manager  
Risk Management Agent  
Finance/Budgeting

## Hit Pay Dirt

with a career at

# THE MCGREGOR COMPANY

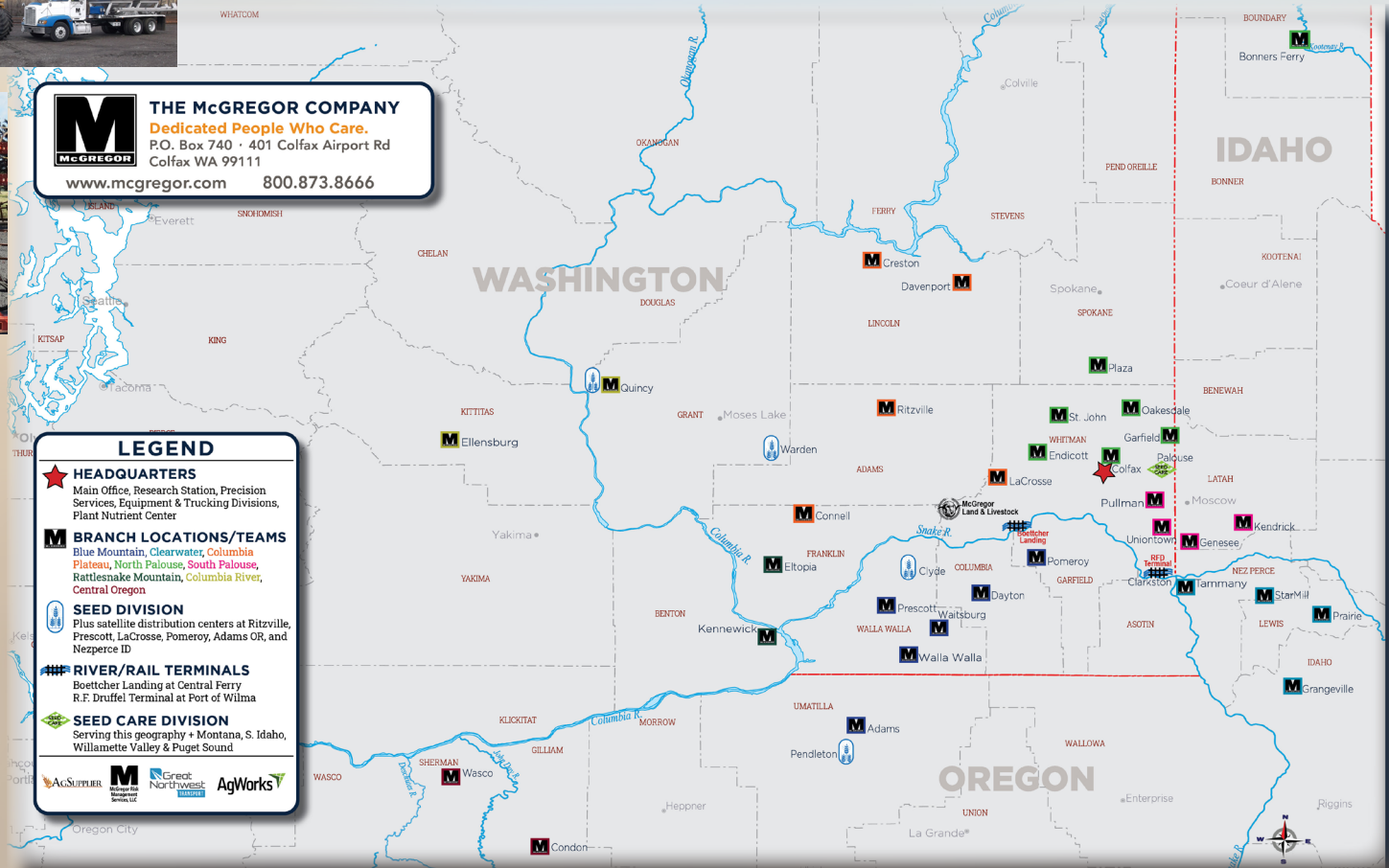


**M THE MCGREGOR COMPANY**  
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**LEGEND**

- ★ HEADQUARTERS**  
Main Office, Research Station, Precision Services, Equipment & Trucking Divisions, Plant Nutrient Center
- M BRANCH LOCATIONS/TEAMS**  
Blue Mountain, Clearwater, Columbia Plateau, North Palouse, South Palouse, Rattlesnake Mountain, Columbia River, Central Oregon
- SEED DIVISION**  
Plus satellite distribution centers at Ritzville, Prescott, LaCrosse, Pomeroy, Adams OR, and Nezperce ID
- RIVER/RAIL TERMINALS**  
Boettcher Landing at Central Ferry  
R.F. Druffel Terminal at Port of Wilma
- SEED CARE DIVISION**  
Serving this geography • Montana, S. Idaho, Willamette Valley & Puget Sound

AG SUPPLIER M Great Northwest AgWorks



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